

2020 ANNUAL REPORT



#AlwaysEssential

ORGANIZATION

The Chinese-American Planning Council (CPC) is the nation's largest Asian American social services organization. Founded in 1965, CPC promotes the social and economic empowerment of Chinese American, immigrant, and low-income communities of New York City.

We are guided by our organizational values:

We are our community. We are committed, inclusive, and responsive.

We embrace our community. We are reliable, trusted, and transparent and hold ourselves to the highest quality standards.

We empower our community. We inspire leadership, equity, and progress.

Board

Officers

Veronica Tsang, Chair Flora R. Si, Vice Chair Gigi Lam, Treasurer Howard Chin, Secretary

Directors

Li Yan Chen Pui Chi Cheng Vanessa Chiu Charles Do Josephine Ho* Virginia Kee Jay Lau Michael Lee Eddie Mo Timothy O'Keefe Jeffrey Oing Wayne Wong

* In memoriam

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Wayne Ho, President & Chief Executive Officer

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CPC HOME ATTENDANT PROGRAM

Officers

Flora Si, Chairperson Gebond Chow, Treasurer Veronica Tsang, Secretary

Directors

Edward Ma Gigi Lam Sheridan Chu Eddie Mo

Administration

Ling Ma, Chief Program Officer John Sullivan, Chief Operating Officer Erik J. Chen, Assistant Director for Field Operations Julian Kang, Assistant Director for Administrative Services Karina Lee, Director of Patient Services

LETTER FROM THE BOARD CHAIR & CEO



Veronica Tsang Board Chair

Veronica / sanf



Wayne Ho President & CEO

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Dear Friends,

On behalf of the Board and staff of the Chinese-American Planning Council (CPC), we hope that you are healthy and safe, and we would like to sincerely thank you for your pivotal support during these unprecedented times.

Though much has changed in the last year, CPC is ensuring New Yorkers have the resources they need to not only be safe but also continue to have opportunities to thrive. Whether working from home or out in your neighborhood, CPC is providing immediate relief and advancing a strong recovery for those who are too often underserved, overlooked, or underrepresented.

In this annual report, you will read about challenges facing our community members during the pandemic, including a story of a mother trying to secure food for her newborn and a high school student navigating his parents' unemployment. Every community member was strengthened with support from a CPC staff member who stayed connected throughout their struggle.

The theme of this year's annual report, #AlwaysEssential, was chosen to recognize our staff's efforts as essential workers. On the cover pages, you see their work in action. Taken as a whole, this work shows what can be accomplished when people come together across generations, sectors, and neighborhoods to learn from each other, build collective action, and find hope, strength, and joy.

CPC's vision for the future is to advance and transform communities.

In addition to expanding our services to address community needs exacerbated by the pandemic, we pursued our vision by defending our communities against harmful policies like Public Charge and the nowremoved citizenship question on the Census. We have mobilized our staff, hundreds of human services providers, and thousands of community members to focus on achieving a complete count of our communities so that resources are allocated equitably. We are calling on decisionmakers to fully fund services for our communities, including higher wages for essential workers. We are seeking racial justice in the face of xenophobia, discrimination, and hate.

Your partnership and support have been integral to CPC achieving our mission. Thank you for continuing to make a difference in the lives of Chinese American, immigrant, and low-income communities of New York City!

OUR IMPACT

Community and Economic Empowerment

We empower New Yorkers through training, counseling, and advocacy – so that everyone feels comfortable intervening and speaking up – to create longterm, sustained transformation within our communities.

2,494 young people worked

summer and school-year jobs through the Summer Youth Employment Program and Work, Learn, and Grow

\$11.50 average hourly wage boost for workers placed by our Career Center

100 community members accessed free citizenship classes

151 older adults with low or no income accessed paid on-the-job-training and job placement

162 legislative visits made to city, state, and federal offices by community members and staff

1,188 youth and adults trained at anti-discrimination clinics with Project Reach

2,000 community members and staff attended CPC's virtual City Advocacy Day and Rally, resulting in over \$940,000 in discretionary funding and partial restoration of summer youth programming

Family Support

We make it easier for individuals and families to access personalized social resources because support is fundamental to success.

6,184 individuals and families aided with housing, food, and health benefits access

200 older adults received wellness and case management services at our subsidiary Hong Ning Housing

2,981 homebound individuals served through our subsidiary Home Attendant Program

707 youth and adults participated in health services, including services for those living with HIV/AIDS

100 families kept safe and together through prevention services

24-hour care provided to 6 individuals with developmental disabilities at the Josephine M. Ho Community Residence for Special Needs

Education

We provide high-quality learning opportunities for all ages – from preschool and afterschool enrichment to adult English classes – because education is lifelong.

1,644 families received afterschool STEAM and literacy programming at 11 underserved elementary schools

451 adult literacy students learned English

250 youth and families participated in our college success program across 15 workshops

100% of Lower East Side Youth Opportunity Hub participants applied for college and will be attending in the fall

12,850 reached via text, phone, in-person, or virtual engagements to ensure a complete count in the Census

72 early childhood staff completed year-long training in trauma-informed care and emotionally responsive practice



EDUCATION



Connecting Through Remote Youth Programming

CPC Learn and Earn, a career exploration and academic support program for high school juniors and seniors, utilized an online platform made popular by gamers to maintain connections when in-person programming was suspended. Jubi, a 17

year-old Learn and Earn participant, said he enjoyed the presentations, chats, and movie nights that were held on the online platform.

"The program shifted very quickly. Despite the fact that there was a pandemic, things were really smooth," said Jubi. "Learn and Earn workshops focus on the things we don't learn in school but that you need to be a functioning adult. I found the resume workshops helpful especially because I landed a part-time job."

Participants of Learn and Earn were able to use the online platform at any hour. Jubi and others are continuing to use the platform to stay connected even though the program officially ended in the summer.

The son of immigrant parents, Jubi is the primary interpreter for his Bengali-speaking parents. During the pandemic, when his father could no longer run his food vendor business, Jubi's role was to navigate the difficult and overburdened unemployment insurance process for his father. "It was a lot of work," he said. Jubi is a rising senior and plans to study computer science or computer engineering in college.

Bridging the Technology Gap

Ryan, a program participant who worked closely with CPC Nan Shan Senior Center during the 2019 Summer Youth Employment Program, kickstarted a technology class in Chinese for the seniors at the center. The classes focused on skills to use computers and smart phones to stay connected to friends, family, and staff at CPC, an effort critical for wellbeing proven by the required physical distancing of the pandemic. Ryan held a total of 11 sessions in July and August of 2019. This intergenerational initiative was appreciated by the seniors and some of them wrote letters to show their gratitude.

OUR COVID-19 RESPONSE IMPACTS

March to June 2020

95,500 wellness calls or remote sessions held to support toddlers, preschoolers, schoolage children, youth, adults and their families

108,500 lbs of food (50,700 meals) distributed to families and seniors in Brooklyn, Queens, and Manhattan

\$1,250,900 distributed to1,543 families, includingundocumented and mixed-statushouseholds

\$376,000 in supply grants

were disbursed to 628 childcare programs and \$275,000 in scholarships were given to essential workers to cover their childcare expenses through New York State's allocation of the Federal CARES Act

Twice-daily news briefs were shared on 1480AM/1240AM radio in Cantonese and Mandarin, so families had translations of critical information in real time

120 media mentions and quotes on the impacts of the pandemic on our communities, including anti-Asian hate crimes, economic impacts, food insecurity, and human services

FAMILY SUPPORT



Supporting Essential Working Families in a Pandemic

When Antasia heard that her toddler's early childhood center was ordered to close, she was worried she would have to take a leave of absence from her job as an essential worker.

"At first it was scary and overwhelming because I had to figure out a way for me to still be able to go to work. I needed the security of my job," said Antasia.

CPC helped Antasia, a single mother, and her 2-year-old daughter secure a spot in our

Regional Enrichment Center (REC) at Little Star of Broome Street Early Childhood Center when it opened in early April 2020, a location two blocks away from her essential work at Trader Joe's. The REC at Little Star provided care and education for children of essential workers while schools were ordered to close.

"CPC teachers were able to answer any questions that I had. They even used Class Dojo to post photos and videos so I would be able to see what she was up to while I was at work," she said.

CPC Little Star of Broome Street Early Childhood Center operated as a REC, part of the city's effort to provide care for the children of first responders and essential workers like Antasia. "She met a lot of great families and became comfortable there – and even asked me on weekends when she could go back," said Antasia.



Eliminating Barriers to Food Security

After attempting to obtain food assistance for two weeks over the phone, a new mother called CPC Multi-Social Services for help enrolling in SNAP. Maria was terrified to leave the house with her infant and take public transportation due to COVID-19. Our staff ensured contact with the city office to verify our community member's information remotely. The mother, an Ecuadorian immigrant, lives in a mixed-status household and in addition to SNAP, she qualified for CPC's emergency cash assistance program, which she used to cover rent and necessities for her infant child.

"Before this, we were going to bed hungry. There are people out there who really care."

- Maria, a new mother*

COMMUNITY & ECONOMIC EMPOWERMENT

How communities are helping homebound Asian American seniors with limited English skills

Already at high risk for infection, older AAPI people are also more likely to live in poverty, and many are socially and linguistically isolated.



THE WALL STREET JOURNAL.

U.S. NEW YORK CRIME

New York City Has Logged 248 Complaints of Coronavirus Discrimination

Majority of reports were made in March and April; about 42% have been specifically anti-Asian



≡ Forbes

EDITORSF PICK | 5,715 Views | Jun 18, 2020, 07:32pm EDT Chinatown Wants Supporters, Not Saviors

Anna Kang Contributor ① Food & Drink I cover innovation and entrepreneurship in food and dining.



A person walks by street art in Chinatown during... [GETTY IMAGES

Standing with Our Communities in Unprecedented Times

As we adapted services and programming to meet new needs for survival during the pandemic, we witnessed an increase in overt discrimination and injustice towards our Asian American and Pacific Islander (AAPI) communities. In response, CPC's policy and advocacy work connected the individual safety and well-being of our community members to social, economic, and racial equity.

While conducting daily wellness checks with hundreds of community members and using on-the-ground experience to inform changing city, state, and federal policies, CPC led campaigns to secure personal protective equipment and hazard pay for essential workers, two-thirds of whom are people of color, and to make sure AAPI needs were counted in legislative recovery packages, as many are informal, service, undocumented, or gig workers.

In order to reframe racist, xenophobic, and discriminatory narratives, CPC led media campaigns to highlight AAPI essential workers, including our #AlwaysEssential campaign displayed across the city at more than a dozen locations, including Times Square. We convened town halls to discuss solidarity actions with other communities of color and co-sponsored bystander trainings.

CPC also organized alongside nonprofit human services providers and AAPI-serving organizations to stand as a collective response. CPC's advocacy resulted in gathering signatures from more than 207 human services organizations and over 1,500 workers to call on the Mayor and the city to prioritize human services that support the neighborhoods and populations who have been most significantly impacted by COVID-19. We centered our communities for recovery by developing an AAPI Neighborhood Recovery Plan. Thirty-two community-based organizations signed on and presented the plan to city and state government officials.

"Because of the coronavirus, Asians are misunderstood or discriminated against. Discrimination is a big problem. If we can't speak English, how can we defend ourselves? We need English to communicate with others and keep ourselves safe."

- Lillian, Adult Literacy Student

SUPPORT

Public Support

Senator Andrew Gounardes Senator Brian Kavanagh Senator John C. Liu Senator Zellnor Myrie Senator Julia Salazar Senator Toby Ann Stavisky Assembly Member Peter Abbate Jr. Assembly Member Brian Barnwell Assembly Member Ron Kim Assembly Member Yuh-Line Niou Assembly Member Felix Ortiz Assembly Member Nily Rozic Speaker's Fund, Council Speaker Corey Johnson Council Member Justin Brannan Council Member Margaret Chin Council Member Daniel Dromm Council Member Ben Kallos Council Member Peter Koo Council Member Mark Levine Council Member Carlos Menchaca Council Member Carlina Rivera

Council Member Mark Treyger Center for Workforce Inclusion / Senior Community Service Employment Program (SCSEP) Day Care Council Of New York / New York State Office Of Children And Family Services Dormitory Authority Of The State Of New York Mayor's Office Of Housing **Recovery Operations** Mayor's Office Of Immigrant Affairs, **ActionNYC** New York City Administration For Children's Services New York City Census 2020 Complete Count Fund New York City Department For The Aging New York City Department Of Education New York City Department Of Health And Mental Hygiene

New York City Department Of Youth And Community Development New York City District Council Of Carpenters New York Hunger Solutions New York State Department Of Education New York State Department Of Health New York State Office For New Americans New York State Office For People With Developmental Disabilities New York State Office Of Children And Family Services New York State Office Of Temporary And Disability Assistance Public Health Solutions United States Department Of Health And Human Services United States Small **Business Administration** United Way Of New York City





Member of









United Way of New York City

SUPPORT

Private Support \$100,000 and Above

Care Design New York Mayor's Fund to Advance New York City (Building Healthy Communities) New York Community Trust & Brooke Astor Fund for New York City Education New York-Presbyterian Hospital NYC COVID-19 Response & Impact Fund in the New York Community Trust Robin Hood The Ong Family Foundation** (Mission Partner: Karen Chang Liu Staff Development Fund & Lois C. Lee

\$50,000 - \$99,999

Early Childhood Center)

Altman Foundation Chin Family Fund Korean American Community Foundation New York Immigration Coalition NYU Langone Open Society Foundations The Sirus Fund United Way of New York City

\$10,000 - \$49,999

Anonymous Avery-Tsui Foundation Broadway Cares/Equity Fights AIDS, Inc. Brooklyn Community Foundation Cathay Bank Foundation CAIPA Chung Pak Local Development Corp. ConEdison Esther G. Kee Memorial Fund ** **FPWA** Gerstner Family Foundation Gotham Organization Investors Bank J & K Pi Family Foundation, Inc. Josephine M. Ho Memorial Fund * Joy of Giving Something, Inc. JPMorgan Chase & Co. Kenneth Min Hua Su Lau-Kee Law Group Lin & Susie Chen Foundation, Inc. Louis and Anne Abrons Foundation, Inc. LVMH Moët Hennessy Louis Vuitton Maria Poon Memorial Fund * Marsh & McLennan Agency Multicultural Radio Broadcast National Immigration Law Center New York Life Investments No Kid Hungry Pitta & Baione LLP Protecting Immigrant Families Campaign Royal Business Bank Sandata Technologies SBT Advantage Bank Scherman Foundation The Frank Liu Family Fund The Prince Street Foundation Tiger Baron Foundation Trinity Church Wall Street TUC Management Company, Inc. (A MMS Company) United HealthCare Services United Neighborhood Houses of

New York Veronica Tsang Zegar Family Fund

\$5,000 - \$9,999

1199 SEIU United Healthcare Workers East Bank of China Bill Tan Brooklyn Crafted Cathay Bank Charter Communications CAMS Chinese Community Center, Inc. David M. Raso DCH Auto Group & The Shau-Wai and Marie Lam Family Foundation Gigi Lam & Ken Chau Gregory Ho Guanjun Liang Han Feng Inc. Hogan Lovells US LLP Howard Chin HSBC Huang Huang Jenny Low & Darrell K. Low *** Joseph W. Hall Lafavette 148 Inc. Law Family Charitable Gift Fund * Li Yan Chen ' Loyola Group Lucy Chan & Sai Chan Lucy Kan Lui and Wan Foundation Metro Plus Northwestern Mutual Foundation Parish of Trinity Church Preferred Bank Spia Foundation Sun Win Realty Inc. TD Bank The Schmidt and Barton Fund TMI Trading Corp. UFT Vanessa Chiu & Jason Valino Virginia Kee * WAC Lighting Co. Wai C. Chung Foundation Winnermax C.O. Wonton Food Inc. Yie-Hsin Hung & Stephen Farinelli

\$1,000 - \$4,999

Adrienne Chan Allan Chu & Betty Chu Andrea Rodriguez Andrew Chan Anne Tan-Detchkov AABANY Bak Lee Tat Intl Inc. Bank of BEA Bank of Hope Beatrice Lau Kee * Benjamin Eng & Chuen L. Yee Big Apple Adult Day Care Bruce N. Lederman **** Bryan Kelly CAMS-CAIPA Community Service Fund Carson Ng Charles B. Wang Community

Health Center Inc. Charles Do Chen Carlin Family Fund **** Chester Lee Chinatown Manpower Project Chow Xie Christopher Kuo Chun Kwan Yung Cintas Ready for the Workday Council of School Supervisors and Administrators Cushman & Wakefield Derek Chan DLC Development Corp. Douglas S. F. Ling & Wai Lam Wong Ling EastBridge Foundation Elaine's Nails & Spa Elite Learning Group Ellen Chao Elsewhere LLC Emblem Health Empire BlueCross Blue Shield Essex Crossing Flora R. Si & Kevin L. Woo Flushing Bank Fu Generation Foundation Inc. Gebond Chow George Liu Gerrish Milliken Ghetto Film School Guan Realty Hamilton Madison House Healthcare Education Project Healthfirst Hong Ngoc Ly ICBC Integra Managed Care Iris Chau Iris Lau Ivy Arce J.L. HVAC Inc. Jacqueline Gu Jane Poon Janice Won & Raymond Won * Jay Lau Jeffrey Goleman Jeffrey K. Oing & Mary Hom *** John Liu & Mary Liu * Karen Kithan Yau Kelley Drye & Warren LLP Kelly Chow Ken Fong Kenneth Gilbert Law PLLC Kenneth J. Lam, Lindsay Y. Lam, Rosary C. Lam & Wai T. Lam * Kenneth Kirschner Kim Zhou Giving Fund Korean Community Services of Metropolitan NY Inc. Kramer Levin Naftalis & Frankel LLP Lai Ling Li Lai Wang Lam Group Larry K. McReynolds Lau N Son Produce Lung P. Tsui Maimonides Medical Center Mega Group Michael Lee Million Crabs Franchise Group

SUPPORT

Mo Kan Wong & Yuk Lin Wong **** Mutual of America New World Hotel Corp. New York Presbyterian Hospital -Lower Manhattan Hospital Nicholas H. Chesla Peggy Sheng Peking Food LLC Peter Macdonald PKF O'Connor Davies Po Wing Hong Priscilla Cheng Pui Chi Cheng Queens Council on the Arts RAND Engineering & Architecture, DPC Raymond Liang Real Evergreen International Inc. Robert C. Lee & Mary S. Lee * Safari Playhouse Sherman Eng Shirley Wong Shyam Kapur **** Siya Gao SOMOS Sophie Gerson Healthy Youth Starbucks Foundation Stephanie Foo Stewart Tung ' Susan Hom Temay So & Bing T. So The Omni Agency Theodore Shen & Mary Jo Shen Tim Shan Tri-County Care LLC UA3, Inc. UDO Upsilon Cab Corp. Valerie Lai Verizon Victoria Lee VillageCare Max W & L Group Construction Inc. Wayne Lam & Kit Yee Lam Wayne F. Wong & Nancy Y. Wong * Wayne Ho Wellcare William Tam ***** William Young Xing Chen Fan Yao King Charitable Fund Yat Tin Eng & Chiu Yee Eng Yin-Fee Fanny Ho * 三江慈善公所年樂助

\$500 - \$999

AARP Academy of Medical and Public Health Services, Inc. Affinity Health Plan AgeWell New York Aievoli Funeral Home Alliance Abstract Angela Yang Bounce Cafe, Inc. CAIA CARES of NY, Inc. Carl Jee Cassandra Masel Chao Chiu Association, Inc. Chelsea Weng Cheri Tan Cheung and Kan Medical Group PLLC Chi Wai Tsui Chinatown Ice Cream Factory Christina LY Chan Christopher Lee Chu Law Firm PLLC Chuan Yue Seafood Restaurant Cindy Chan Clarice Lam Coalition for Asian American Children + Families **Connie Schwedes** Dana Lau & Ke-Wei Ma David Chen David Chin General Insurance Brokerage, Inc. David Cohen Denham Wolf Dionisio Lam & Peggy L. Cheong * Duo Ro Ed Chan Eddie Mo Edward Ma * Elise Wagner & Robin Stout Elizabeth Ingriselli Emily Yu Gilbert Liu Hon. Lisa A. Sokoloff Hon. Lyle Frank & Elyssa S. Kates James Chen Jen Chi Chen Jina Shih JMB Industries, Inc. John Wang Joss Greene Karen Wu Laura Huang Law Offices of Mary C. Chan Lee, Nolan & Koroghlian, LLC Li Family Charitable Fund Lilia Sham *** Linda Lew Woo Linda Tan Louis L. Nock Lucky Stars Mark Stein Matthew Won Michelle Kuo Nelson Louis & Deborah Chan ** Nom Hoy Sun Tuck Association, Inc. Northern Eye Care, Inc. **** Pamela Esser Park Asia Paul A. Weidman Paula Bock *** Pauline Chen * RadNet Rebourne Group, Corp. Richard K. Eng & Grace Y. Wong * Rita Blumberg Rosemarie Shomstein Samuel Rotter Santander Bank Shaw Li & Tsui Ng SURJ Simona Kwon Slater & Beckerman, PC

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In-Kind Support

Brooklyn Crafted Brooklyn Food & Beverage Derek Chan Emblem Health Empire BlueCross BlueShield Greater Roslyn Association for Chinese Enrichment Health First Kong Kee Food Corp. Lauren (Loe) Lee Lily Fan LVMH Moët Hennessy Louis Vuitton MassMutual Metro Plus SBT Advantage Bank SOMOS TD Bank TMI Trading Corp. UnitedHealthcare Wonton Food Inc.

Disclaimer: If you were a CPC donor between July 1, 2019 and June 30, 2020, and find your name missing, misspelled, or listed under the wrong heading, please accept our apologies. Please contact Mabel Long to update your gift, pledge, or contact information at mlong@cpc-nyc.org or call 212-941-0920 x 140.

- * In Memory of Josephine Ho
- ** In Memory of Esther G. Kee
- *** In Memory of Josephine Ho & In Memory of Esther G. Kee
- **** In Memory of Maria Poon ***** In Memory of Maria Poon &
 - In Memory of Josephine Ho
- ****** In Memory of Dr. Herbert L. Kee

CONSOLIDATED FINANCIAL STATEMENTS*

| SUPPORT AND REVENUES | СРС | AFFILIATES |
|--|--------------|---------------|
| Government Grants and Contracts | \$19,244,913 | \$201,199,558 |
| Other Grants, Contracts and Contributions | \$2,936,864 | |
| Government Fee for Program Service | \$4,980,553 | |
| Other Fee for Program Service | \$1,569,314 | |
| Licensing and Administration Fees | \$4,437,884 | |
| Rental Income and Other Occupancy Related Income | \$18,417 | \$4,119,898 |
| Special Events, Net of Direct Benefit Cost | \$601,237 | |
| Interest and Dividend Income | \$28,743 | \$237,462 |
| Net Unrealized and Realized Gain (Loss) on Investments | | |
| Other Income and Public Support | \$144,617 | \$654,365 |
| Total Support and Revenues | \$33,962,542 | \$206,211,283 |
| EXPENSES | | |
| Program Services | | |
| Early Childhood Services | \$5,568,075 | |
| School-Age Services | \$3,030,675 | |
| Youth Services | \$4,050,823 | |
| Workforce Services | \$651,757 | |
| Community Services | \$8,069,856 | |
| Senior Services | \$4,946,381 | |
| COVID-19 Services | \$173,513 | |
| Home Attendant Program | | \$184,323,994 |
| Housing and Economic Development | | \$3,733,421 |
| Total Program Services | \$26,491,080 | \$188,057,415 |
| Support Services | | |
| Management and General | \$4,596,009 | \$14,592,697 |
| Fundraising | \$644,269 | |
| Total Support Services | \$5,240,278 | \$14,592,697 |
| Total Expenses | \$31,731,358 | \$202,650,112 |
| Increase (Decrease) in Net Assets | \$2,231,184 | \$3,527,672 |
| ASSETS | | |
| Current Assets | \$16,358,002 | \$69,121,469 |
| Non-Current Assets | \$12,927,015 | \$46,126,669 |
| Total Assets | \$29,285,016 | \$115,248,138 |
| LIABILITIES | | |
| Current Liabilities | \$6,674,859 | \$30,462,892 |
| Non-Current Liabilities | \$1,518,789 | \$57,758,769 |
| Total Liabilities | \$8,193,648 | \$88,221,661 |
| NET ASSETS | | |
| Unrestricted | \$16,894,620 | \$27,026,477 |
| Restricted | \$4,196,748 | |
| Total Net Assets | \$21,091,368 | \$27,026,477 |
| Total Liabilities and Net Assets | \$29,285,017 | \$115,248,137 |

* Draft audit numbers before intercompany eliminations.

Note: This year's surplus is due to many rapid response grants received late in the 2020 fiscal year and is expected to be fully expended in the 2021 fiscal year.



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