Founded in 1965, the Chinese-American Planning Council is a social services organization that creates social change. We strengthen New York City’s Asian American, immigrant, and low-income communities. We are guided by our organizational values:

**We are our community.** We are committed, inclusive, and responsive.

**We embrace our community.** We are reliable, trusted, and transparent and hold ourselves to the highest quality standards.

**We empower our community.** We inspire leadership, equity, and progress.

---

**BOARD**

As of June 30, 2018

**Officers**
Veronica Tsang, Chair  
Flora R. Si, Vice Chair  
William Tam, Secretary

**Directors**
Pui Chi Cheng  
Howard Chin  
Vanessa Chiu  
Josephine Ho  
Virginia Kee  
Gigi Lam  
Jay Lau  
Bruce N. Lederman  
Eddie Mo  
Timothy O’Keefe  
Jeffrey Oing  
Wayne Wong

---

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Wayne Ho, President & Chief Executive Officer

**Administration**
Jonathan Brake, Chief Financial Officer  
Simon Chiew, Chief Strategy Officer  
Carlyn Cowen, Chief Policy and Public Affairs Officer  
Alan Gerson, General Counsel  
Elizabeth Hendler, Director of Institutional Advancement  
Mabel Long, Director of Donor Engagement and Special Events  
Edgar A. Pereira, Chief Program Officer  
Kim To, Chief Development Officer  
Amy Torres, Director of Policy and Advocacy  
Alice Wong, Chief of Staff  
Bill Yeung, Director of Administrative Affairs  
Steven M. Yip, Director of Operations

**Programs**
Judy Ah-Yune, Director of CPC Manhattan Community Services  
Wai Yee Chan, Director of CPC Queens Community Services *Until May 2018  
Brian Chen, Director of Education and Career Services  
Mary Cheng, Director of Childhood Development Services  
Steve Mei, Director of CPC Brooklyn Community Services  
Po-Ling Ng, Assistant Executive Director & Senior Services Director  
Mitchel Wu, Director of CPC Queens Community Services *As of June 2018

**Subsidiaries**
Ling Ma, Chief Program Officer, CPC Home Attendant Program  
John Sullivan, Chief Operating Officer, CPC Home Attendant Program
Dear Friends,

Thank you for your amazing support of the Chinese-American Planning Council (CPC). The generosity of our board, partners, funders, and volunteers allows us to strengthen our organization as we continue to implement Advancing Our CommUNITY, our organization-wide strategy to promote the social and economic empowerment of our community members.

CPC is a social services organization that creates social change. We strengthen Asian American and Pacific Islander, immigrant, and low-income communities in New York City by ensuring that they have equitable access to the resources and opportunities needed to thrive.

In the past year, we implemented Advancing Our CommUNITY by empowering community members to build on their strengths and achieve their own goals. In this annual report, you will hear from Jenny, Raymond, and Jireh. All three generously shared their stories of how CPC made a difference in their lives and demonstrated how CPC’s three pillars – 1) Education, 2) Family Support, and 3) Community and Economic Empowerment – can make an impact on individuals, families, and neighborhoods.

While providing essential services to over 60,000 diverse community members citywide, we also helped New Yorkers build their own leadership capacity to advocate for themselves and their communities. As featured on the cover of this annual report, over 200 staff and community members participated in CPC’s first-ever City Advocacy Day. CPC came together to push for increased resources and funding to support Asian American, immigrant, and low-income communities in New York City.

Thank you for your continued support during these challenging but exciting times. CPC is committed to creating transformational changes that will empower our community members and will make impacts on education, family support, and community and economic empowerment.
By providing a continuum of child care and academic enrichment programs, skills development services, and literacy support, our community members from age 2 to 102 have the right tools to be capable, socially engaged leaders.

**76% of New Utrecht High School ACE program participants improved their grades in a subject by one letter grade**

**Two-thirds of Queens High School for Language Studies ASAP program seniors were accepted on the spot at University of Buffalo’s instant decision day**

Serving **2,000** people this year, our Beacon Community Center was chosen as a **2018 PASE Summer Teaching Fellowship** site

**350 students and families received assistance with college financial aid planning and college access support**

Teens attended **117 hours** of trips, college visits and cultural activities through LEAD at High School for Dual Language and Asian Studies

**400 families with special needs were provided respite, early intervention, or person-centered care**

6 early childhood centers assisted more than **300 parents in the kindergarten selection process** for NYC public schools, navigating school visits and applications

After assisting with **3,700 SNAP applications**, **2,200 households** accessed food supports for their families and themselves

**11,192 seniors** received mental health services, comfort, aid, and enrichment at four senior centers

“These workshops have sparked a change in me from an introverted, shy boy to an extroverted, independent individual. I can't express how much I appreciate being part of the family.”

Justin Li, youth participant
A bilingual mother of two who emigrated from the Dominican Republic, Jenny started her business a year ago by providing child care and education services to 10 families in Ozone Park, Queens. With the growing numbers of day cares in her area, she was concerned about opening her own. “I was scared,” she admits. She knew that success meant pursuing her education, but formal higher education was not affordable. She enrolled in a free 120-hour Child Development Associate (CDA) accreditation course offered by CPC’s Asian Child Care Resource and Referral Program, and after attending class for 17 weeks, Jenny completed her CDA accreditation. She has gained confidence and necessary skills to nurture physical, social, emotional, and intellectual growth in children.

“I am so happy to have this opportunity. I want to learn and grow.”

Jenny, Child Development Associate (CDA) student

300 licensed child care providers received trainings on licensing renewals, first aid/CPR, medication administration, and CDA trainings in Korean and Spanish, reaching new communities across New York City.

1,517 families received free and affordable STEM, arts, and recreational programming at our afterschool programs in 11 high-needs elementary schools.

342 children received free instruments and music education, which improved social-emotional learning through self-expression and exposure to traditions of different cultures.

100% of our In-School Youth participants go on to college with scholarships or financial aid.

2,900 homebound individuals served through our subsidiary Home Attendant Program.
Mr. Raymond Li emigrated from Hong Kong in his 40s in pursuit of better opportunities for his family. At first, he was unable to find work and was so discouraged that he considered returning to Hong Kong, but then he read about CPC’s job training program for immigrants in a newspaper and decided to join the six-month training. The program introduced Mr. Li to an opportunity at a hotel where he was hired and quickly promoted. With the extra time and security he found in a seven-hour work day with benefits, he took GED classes and eventually got his diploma. With a GED, Mr. Li was able to seek out even better work opportunities and became a postman for the United States Post Office where he worked for 14 years. After retirement, Mr. Li wanted to give back to CPC for supporting him when he first immigrated to the U.S. Mr. Li offers his skills at Open Door Senior Center and is an asset to the community, especially with his bilingual skills and driver’s license. He delivered 700 chickens for Thanksgiving and is a member of the Advisory Board leading recreational, educational, and health activities for the seniors. 

“CPC gave me a chance at success. I want to repay them for that.”

Mr. Li, volunteer

210 staff and community members rallied on the steps of City Hall during CPC’s first City Advocacy Day, and dozens advocated directly to City Council members and staff on issues affecting Asian Americans in New York City

120 community members served by our Career Center received individualized assessments, resume writing, and interview workshops, resulting in a 70% job placement rate and $16.86 average starting hourly wage
By offering in-demand career training and promoting civic engagement, our community members are empowered to transform their lives, their neighborhoods, and their communities.

“Now my life is in full color when before it was only black and white.”
Jireh, workforce program participant

Advancement Within Reach: Careers for Immigrant Community Members
When Jireh immigrated to the U.S. in 2004, he worked more than 12-hour days in Chinese restaurants, making $7.50/hour without benefits or time for much else. After a recommendation from a friend, he enrolled in our 8-week Hospitality Careers Training Program where he honed his skills to be a positive and proactive employee. He felt well prepared for his first interview with a luxury hotel and was hired full-time making more than $23.00/hour. Now, with a 40-hour work week and benefits, he is able to see his two young children and does not have to rely on working overtime. After six months, he has received a cost-of-living wage increase.

98% completion rate and 84% job placement rate for the 61 enrolled in the licensed Hospitality Careers Training Program

2,530 young people worked 311,000 hours in summer jobs at 250 worksites

229 adults over age 55 placed in jobs

11 youth community members traveled to Albany for Youth Action Day to meet with state legislators

93 immigrants applied for naturalization, 75 attended citizenship classes, and 20 gained citizenship

275 community members live in our affordable housing subsidiaries

30+ youth and staff attended AIDS Walk New York to raise awareness within the Asian American community, which has the highest rates of undiagnosed HIV

100% of employment services and workforce training program participants are people of color and 57% are women
SUPPORT

PRIVATE SUPPORT

$100,000 AND ABOVE

BOOTH FERRIS FOUNDATION
MAYOR’S FUND TO ADVANCE
NEW YORK CITY (BUILDING
HEALTHY COMMUNITIES)
NEW YORK COMMUNITY TRUST /
BROOKE ASTOR FUND
THE ONG FAMILY FOUNDATION
(MISSION PARTNER: KAREN CHANG LIU
STAFF DEVELOPMENT FUND &
LOIS C. LEE EARLY CHILDHOOD CENTER)
ROBIN HOOD
SIR GORDON WU & LADY IVY WU
TRINITY CHURCH WALL STREET
GRANTS PROGRAM

$50,000 – $99,999

AMY M. HUNG & BIU HUNG
THE GLOW FOUNDATION
LVMH MOËT HENNESSY LOUIS VUITTON
VERONICA Y. TSANG *
WAC LIGHTING CO.

$10,000 - $49,999

BROOKLYN COMMUNITY FOUNDATION
FEDERATION OF PROTESTANT WELFARE
AGENCIES
FIRST AMERICAN INTERNATIONAL BANK *
GHETTO FILM SCHOOL
GORDON LAU *
HON LEUNG & FAY LEUNG
HOWARD CHIN
INDUSTRIAL AND COMMERCIAL
BANK OF CHINA
INTERNATIONAL FURNITURE CO.
JAY LAU & PAULINE LAU
JENNY LOW & DARRELL LOW *
JPMORGAN CHASE FOUNDATION
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MARSH & MCLENNAN AGENCY
MASSMUTUAL GREATER HUDSON
NCHENG LLP *
TIGER BARON FOUNDATION

$5,000 - $9,999

CATHAY BANK
CHARTER COMMUNICATIONS
EAST WEST BANK
EMBLEM HEALTH
GHETTO FILM SCHOOL
GIN-HWA YANG
HOGAN LOVELESS LLP *
HSBC BANK USA, N.A.
J.L. HVAC
JIAYI YAO
LESBIAN & GAY COMMUNITY
SERVICES CENTER
TUC MANAGEMENT COMPANY
UNITED FEDERATION OF TEACHERS
VIRGINIA M. KEE & HERBERT L. KEE
W. CHUNG MEMORIAL TRUST
WILLIAM TAM & MELINA TAM

$1,000 - $4,999

1199SEIU UNITED HEALTHCARE
A+ ACADEMY
AFFINITY HEALTH PLAN
ALLEN B. COHEN *
ANDREW BOCCHINO *
ANNIE HSU
APICHA COMMUNITY HEALTH CENTER
AT&T
AUXILIARY OF GOUVERNEUR HOSPITAL
B.C. FAN & M.C. PENG MEMORIAL
NATURE & HUMANITY FOUNDATION
BEA BANK
BEATRICE LAU KEE *
BORAH, GOLSTEIN, ALTSCHLER,
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BROOKLYN REAL PROPERTY
BRUCE N. LEDERMAN *
BRYAN KELLY
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CELESTIAL LOVE FOUNDATION
CHAMPION CONFLICCIUS LLC
CHARLES B. WANG COMMUNITY
HEALTH CENTER
CHINATOWN MANPOWER PROJECT
CHINESE AMERICAN MEDICAL SOCIETY
CHINESE AMERICAN PARENTS
ASSOCIATION
CHUNG MIN HUNG & JOE LI
CRONERSTONE LAND ABSTRACT LLC
CRYSTAL WINDOW & DOOR SYSTEMS, LTD.
CUSHMAN & WAKEFIELD
DAVID WOO
DCN AUTO GROUP
DENHAM WOLF REAL ESTATE
SERVICES
DISTRICT COUNCIL 1707
ELITE LEARNING CENTER
EMPIRE BLUECROSS BLUESHIELD
ERIC M. SLIGHTON
FLORA R. SI & LARRY WOO *
FRIEDLANDER GROUP
FU KEE REALTY CORPORATION
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GIGI W. LAM *
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KAREN LING *
KELLEY DRYE & WARREN LLP
KOON LAM
KRISTINA ENG CHARITABLE TRUST
LAFAYETTE 148
LAM GROUP
LAU N SON PRODUCE
LAU Y N REALTY CORP.
LEE, NOLAN & KORDIGHIAN, LLC
LL TRAVEL / TRAVEL WITH
LOVE FOUNDATION

* These donors contributed a portion or all of their donations to the
Dr. Herbert L. Kee Memorial Fund.

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ASSEMBLY MEMBER PETER ABBATE
ASSEMBLY MEMBER YUH-LINE NIOU
ASSEMBLY MEMBER FÉLIX ORTIZ
COUNCIL MEMBER JUSTIN BRANNAN
COUNCIL MEMBER MARGARET CHIN
COUNCIL MEMBER DANIEL DROMM
COUNCIL MEMBER VINCENT GENTILE
COUNCIL MEMBER PETER KOO
COUNCIL MEMBER CARLOS MENCHACA
COUNCIL MEMBER ROSIE MENDEZ
COUNCIL MEMBER CARLINA RIVERA
COUNCIL MEMBER MARK TREYGER
DAY CARE COUNCIL OF NEW YORK / NEW YORK STATE OFFICE OF CHILDREN AND FAMILY SERVICES
DORMITORY AUTHORITY OF THE STATE OF NEW YORK
NEW YORK CITY ADMINISTRATION CHILDREN’S SERVICES
NEW YORK CITY COUNCIL SPEAKER’S INITIATIVE
NEW YORK CITY DEPARTMENT FOR THE AGING
NEW YORK CITY DEPARTMENT OF HEALTH & MENTAL HYGIENE
NEW YORK CITY DEPARTMENT OF YOUTH AND COMMUNITY DEVELOPMENT
NEW YORK CITY DISTRICT COUNCIL OF CARPENTERS
NEW YORK HUNGER SOLUTIONS
NEW YORK STATE DEPARTMENT OF EDUCATION
NEW YORK STATE DEPARTMENT OF HEALTH
NEW YORK STATE OFFICE FOR NEW AMERICANS
NEW YORK STATE OFFICE FOR PEOPLE WITH DEVELOPMENTAL DISABILITIES
NEW YORK STATE OFFICE OF CHILDREN AND FAMILY SERVICES
NEW YORK STATE OFFICE OF TEMPORARY AND DISABILITY ASSISTANCE
SENIOR SERVICE AMERICA, INC. (SSAI)
UNITED WAY OF NEW YORK CITY

PUBLIC SUPPORT
ASSEMBLY MEMBER PETER ABBATE ASSEMBLY MEMBER YUH-LINE NIOU ASSEMBLY MEMBER FÉLIX ORTIZ COUNCIL MEMBER JUSTIN BRANNAN COUNCIL MEMBER MARGARET CHIN COUNCIL MEMBER DANIEL DROMM COUNCIL MEMBER VINCENT GENTILE COUNCIL MEMBER PETER KOO COUNCIL MEMBER CARLOS MENCHACA COUNCIL MEMBER ROSIE MENDEZ COUNCIL MEMBER CARLINA RIVERA COUNCIL MEMBER MARK TREYGER DAY CARE COUNCIL OF NEW YORK / NEW YORK STATE OFFICE OF CHILDREN AND FAMILY SERVICES DORMITORY AUTHORITY OF THE STATE OF NEW YORK NEW YORK CITY ADMINISTRATION CHILDREN’S SERVICES NEW YORK CITY COUNCIL SPEAKER’S INITIATIVE NEW YORK CITY DEPARTMENT FOR THE AGING NEW YORK CITY DEPARTMENT OF HEALTH & MENTAL HYGIENE NEW YORK CITY DEPARTMENT OF YOUTH AND COMMUNITY DEVELOPMENT NEW YORK CITY DISTRICT COUNCIL OF CARPENTERS NEW YORK HUNGER SOLUTIONS NEW YORK STATE DEPARTMENT OF EDUCATION NEW YORK STATE DEPARTMENT OF HEALTH NEW YORK STATE OFFICE FOR NEW AMERICANS NEW YORK STATE OFFICE FOR PEOPLE WITH DEVELOPMENTAL DISABILITIES NEW YORK STATE OFFICE OF CHILDREN AND FAMILY SERVICES NEW YORK STATE OFFICE OF TEMPORARY AND DISABILITY ASSISTANCE SENIOR SERVICE AMERICA, INC. (SSAI) UNITED WAY OF NEW YORK CITY

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Disclaimer: If you were a CPC donor between July 1, 2017 and June 30, 2018, and find your name missing, misspelled, or listed under the wrong heading, please accept our apologies. Please contact Mabel Long to update your gift, pledge, or contact information at mlong@cpc-nyc.org or call 212-941-0920 x140.
## CONSOLIDATED FINANCIAL STATEMENTS*

<table>
<thead>
<tr>
<th>SUPPORT AND REVENUES</th>
<th>CPC</th>
<th>SUBSIDIARIES</th>
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<tr>
<td>Fee for Service</td>
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<td>Program Services</td>
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<td>Early Childhood Services</td>
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<td><strong>Total Liabilities and Net Assets</strong></td>
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<td><strong>85,396,337</strong></td>
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*Draft audit numbers before intercompany eliminations.*
F IN A N C I A L  S T A T E M E N T S

CPC REVENUES BY SOURCE

<table>
<thead>
<tr>
<th>Source</th>
<th>Percentage</th>
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<tr>
<td>Government Grants and Contracts</td>
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<tr>
<td>Fee for Service</td>
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<tr>
<td>Contributions and Private Grants</td>
<td>8%</td>
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<tr>
<td>Other Income and Public Support</td>
<td>1%</td>
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<tr>
<td>Event Revenue (net)</td>
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CPC EXPENDITURES BY PROGRAMS

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<th>Early Childhood</th>
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<th>Childhood Development Services</th>
<th>Community Services</th>
<th>Education and Career Services</th>
<th>Senior Services</th>
<th>Mission Partner</th>
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<tr>
<td>Childhood Development Services</td>
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<td>32%</td>
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<td>ONG Family Foundation</td>
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<tr>
<td>Community Services</td>
<td></td>
<td>26%</td>
<td></td>
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</tr>
<tr>
<td>Education and Career Services</td>
<td>18%</td>
<td>20%</td>
<td></td>
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</tr>
<tr>
<td>Senior Services</td>
<td></td>
<td>21%</td>
<td></td>
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</tr>
</tbody>
</table>

Mission Partner

Member of

- ONG Family Foundation
- CACF (Coalition for Asian American Children + Families)
- FPWA (Fulfilling the Promise of Opportunity)
- United Neighborhood Houses
- United Way of New York City